



COMPANY PROFILE





1.1 ABOUT US

Probino Maintenance Projects (Pty) Ltd is a South African based privately owned company that was founded by Black South Africans with the goal of taking the current flagship in general maintenance and growing it within the Southern Africa region by providing the trust and quality that our customers have learnt to rely on. We are country class general installations and maintenance company which boasts more than 10 years of experience and 3 years of registered company. The company was built on the grounds of growing customer needs and services. We sought to address this through providing lasting solutions in our service offerings. We are specialists in generator repairs, installations and maintenance, electrical, backup systems and building maintenance for both corporates and individuals.

Probino Maintenance Projects has earned a reputation as the trusted contractor for general installations and maintenance. We always ensure customer satisfaction in all the projects that we do, no matter how complicated the project is. Our team will go an extra mile to ensure that our customers' expectations are exceeded. We are quality and time-driven.

1.2 OUR VISION

Our vision is to maintain a competitive advantage through provision of quality services and become a preferred service provider in the management of programmes and projects in various disciplines/ fields based on the capabilities of the organization. We also aim to remain an industry leader in the multi-disciplines which we currently operate within the engineering industry and to expand this in the engineering economy in South Africa.

We strive to be the industry's partner of choice, by delivering quality and value in the various engineering and other sectors through integrated solutions and services.

1.3 OUR MISSION

To provide quality workmanship and customer service and maintain the highest level of punctuality, creativity, professionalism and honesty in our relationships with our customers, employees and vendors. To grow by continually providing useful and significant services and



solutions to our customers and to expand into new areas that build on our competencies and customer interests. We also aim to promote our brand through excellent marketing management strategies and effective project management.

1.4 OUR COMMITMENT

Integrity, Expertise and Leadership



Our expertise in general installations and maintenance services ensures that our customers receive a quality product at a fair price and in a reasonable time frame. This is accomplished through selective use of responsible subcontractors, hiring and retaining first class employees, and working for clients that share a belief in open, honest, and direct communication.

Regardless of whether you are an owner, architect, designer, engineer, subcontractor, or supplier, you are a respected member of our team and will be treated as such. This commitment to team and to open project leadership yields not only successful construction and plumbing projects, but most importantly, satisfied customers. The end result of this style of relationship building is 100% referable customers.

We are committed to your success. Feel free to contact us any time and let us know how we can help your next project succeed. We are also committed to responding to your enquiries as quick and clear as we can.

1.5 OUR SERVICES

Our efficiency and experience mean our clients save on time and money as a result of faster turnaround times and a single on-site communication structure - our proposals and quotations are comprehensive and set out in a bill of quantity form that is compiled by a qualified team of in-house experts. In this way, our clients can be assured of accurate and detailed costing that is honest and reliable. Our services include the full range of activities



related to the development of turnkey projects. Below is a list of specified services that we offer:

- Electrical works
- Handyman services
- Swimming pool services
- Hanging of pictures and other drywall jobs
- Cleaning services
- Supplier
- Generator maintenance and installations
- UPS (Interrupted Power Supply) installations
- Paving and roots upliftment leveling



1.6 SAFETY

Ensuring the safety and wellbeing of our employees is of vital importance to us, which is why we go the extra mile to ensure that our employees always have their safety wear on. With hazards such as bricks falling from great heights and poisonous fumes always present, the maintenance environment poses constant potential health threats. To reduce the chances of occupational injury, we provide safety wear to all our employees and ensure that, through our supervisors, safety specifications are observed and met at all times. The site supervisor conducts routine checks throughout the day to make sure that employees are safe at all times and that there is no risk posed to their health or safety.





1.7 SWOT ANALYSIS

1.7.1 Strength

- Dynamic – The interesting things about general maintenance companies is that you won't see them using the same style to perform maintenance duties.
- Efficient – Our workers are efficient in the use of time and skills, this means less expense that would result in more profit and low cost.
- Following deadlines – We always ensure to follow all the standard operating procedures (SOPs) and finish our projects on time

1.7.2 Weakness

- Relying on one client – Some general maintenance and installations companies rely only on one type of client if they keep on doing it. Then it would be the death of their business.

1.7.3 Opportunities

- Separate staff for new clients – We have an opportunity to have a separate marketing department that is always working to find new clients.
- Notice trends – We will adopt changes and follow the current trends.
- Advancing Technology – Technology has brought many new changes almost in every field. Our company will learn to deal with new changes and technology, this will also help us get new clients.

1.7.4 Threats

- Economic recession – Companies run their business operation within the country's economy, and companies don't have any control over the country's economy.
- Change of laws – The government can decide to make new law that limit our industry

1.8 GUARANTEE

We offer 1 year guarantee



1.9 CONTACT DETAILS

Address: 22 Kings Place, 11th Avenue Roosevelt Rd

Alexandra, 2090

Cell: 067 074 3500

Email: probinoprojects@gmail.com

1.9 COMPANY ACCREDITATIONS (CIPC)

Registration Number: 2018/042082/07

Tax Number: 9815901161

B-BBEE Certificate Number: 9250388939

2.0 OUR REFERENCES

1. Capital Air, Johannesburg
Tel: 011 827 0335
2. Stodels Garden Centre, Centurion
Tel: 012 940 8006
3. Malema Electrical
Cell: 071 528 6019
4. Soccershop Vososlorus
Tel: 010 023 0473
5. And 100s of home owners



We are
The real deal!!